

Food panda is now in search of dynamic Business Development Associates in Pakistan.

Position Title: Business Development Associate

Company: Foodpanda

Location: Lahore

Responsibilities:

- Experience in field sales is a must.
- Sign up local restaurants.
- Understand restaurant needs and requirements.
- Research accounts, identify stakeholders/decision makers and generate interest about foodpanda.
- Meet weekly and monthly KPI's.
- Track all sales activities through Salesforce.

Requirements:

- Bachelor's Degree in relevant field. Masters will be preferred.
- Prior Sales experience in an FMCG or Banks is a huge plus.
- Must be willing to work on Field.
- Fluency in English is a must.
- You don't miss the details.
- You are a natural hustler.
- High degree of emotional intelligence.
- Strong communication and negotiating skills.

Apply at **saman.zehra@foodpanda.pk** mentioning BDA - Lahore in subject line.

#sales #jobs #businessdevelopment #salesforce #salesprofessional #lahore #lahorejobs